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News and Notes brought  
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# Fast 5 on Friday



1. More and more agents are expanding into the small group health insurance market with our unique and innovative solution. Obamacare continues to spiral downward and [President Trump announced](#) last week that the government is closing the SHOP marketplace for small group - but, our sales are exploding! Send a note to the [Fast 5](#) inbox to access our small group health training program.
2. In the individual Obamacare market, more carriers continue to announce their departure, including some of the [Blues](#). Send a note to the [Fast 5](#) inbox to get on board with our unique solution.
3. If you have not yet figured out to how to use Social Networking to market your business, stay tuned for an exciting upcoming event. It's the wave of the future (and today) and agents need to get on board. Check out the NALP [Facebook](#) page!
4. Life Insurance is a great retirement planning [tool](#). As we've discussed before, life insurance is to protect against pre-mature death, including how to pay for those left behind for retirement, college expenses, the mortgage, and daily living. It can even replace a Social Security income benefit that goes away if one spouse predeceases the other. Don't forget about life insurance in your activities.
5. Keep an eye out for an announcement of our National Health Insurance and Medicare Sales and Training conference in Dallas in July. Details will be announced very soon including product training, sales ideas, and an industry first Facebook training workshop where you will learn how to run ads on Facebook! More to come soon....