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News and Notes brought  
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# Fast 5 on Friday



1. If you were watching President Trump's speech to Congress this week, you'll notice that he, once again, reiterated what we have been saying for some time know. As you can see from this [article](#), ObamaCare will be replaced with a new health plan that has the same 5 basic "principles" that we have been offering for almost a year. Send a note to the [Fast 5](#) inbox for more information on the only health plan that is compliant with ObamaCare and ready for TrumpCare.
2. Agents often ask me that if ObamaCare is repealed, what will happen to all of the sick people that got access to coverage from the Affordable Care Act. As you know, Congress is currently considering High Risk Pools. State High Risk Pools have been around for some time and have many success stories. However, as this [Kaiser report](#) reminds, there is no free lunch here.
3. Don't forget about the National Medicare Supplement here in Dallas next month. Agents can get a free registration pass for the agent training day by emailing the [Fast 5](#) inbox. New for this year at the event is a ton of training on the hot new Short Term Care products that many carriers have been promoting. Don't miss this great event.
4. Sometimes the best way to approach seniors for Final Expense life insurance is through their adult children. They have a vested interest in making sure that their parents don't leave a financial burden behind to their kids. As this [article](#) reminds, they can be your best asset to helping retirees understand the importance of Life Insurance - and Final Expense rates have continued to go down. Send a note to the [Fast 5](#) inbox for more information on the most competitive products.
5. 9.2 million children had an emergency visit for an unintentional injury. The leading causes of non-fatal injuries for kids are falls, being struck by an object, and burns. The problem is that with such high deductibles on most health plans, these types of ER visits are less than the deductible, but can still cost a family thousands of dollars. That's why all families with kids need to have Accident coverage to pay for these types of expenses. Send a note to the [Fast 5](#) inbox for a preview of a brand new Accident plan that is being launched soon nationwide.